



## **Chi-X Europe selects Equinix as its primary and secondary provider of secure colocation and low-latency connectivity**

***- Equinix's new London datacentre to provide secure and scalable platform to support Chi-X Europe's continued growth as the first live, pan-European equity Multilateral Trading Facility (MTF)***

**21 April 2008, London, UNITED KINGDOM:** Equinix Inc. (Nasdaq: EQIX), the leading global provider of network-neutral datacentres and Internet exchange services, today announced that it has been selected as both the primary and secondary provider of secure colocation and low-latency connectivity by Chi-X<sup>a</sup> Europe Limited, the first live, pan-European equity Multilateral Trading Facility (MTF).

Equinix's newest next-generation London datacentre will provide a secure and scalable platform to support Chi-X Europe's growth as it continues to establish itself as a significant alternative execution venue for European equities. Equinix will host Chi-X Europe's matching engine at its primary datacentre in London and secondary datacentre in Frankfurt, providing participants the option of proximity-hosting their servers at either location.,

According to Hirander Misra, Chi-X Europe's Chief Operating Officer: "At Chi-X Europe, we're committed to providing our customers with faster and more efficient connectivity and trading opportunities. Equinix has proven expertise in hosting exchange and alternative execution facilities in the US, Asia and Europe, and clearly understands the evolving requirements of execution venues as they grow. By partnering with Equinix, we're able to address demands for more scalability, while locating in Equinix's innovative new London datacentre to address our requirement for resilient power supplies and increased security.

"Additionally, Equinix's carrier-neutral market position ensures that Chi-X customers can choose from the greatest range of connectivity options, including the ability to co-locate," he continued.

Chi-X Europe will take advantage of Equinix's innovative datacentre architecture to achieve the resilience and redundancy that high-availability execution venues

*NO-COMPROMISE datacentres*



demand. Chi-X will also operate as part of Equinix's Financial eXchange community approach, which enables next-generation financial communities located in interconnected datacentres to interact over ultra low-latency connections to achieve the market's fastest performance.

"We're delighted that Chi-X Europe has selected our new London datacentre to meet its demanding scalability requirements. Their decision supports and validates our strategy of building a scalable financial community outside of the City that is not constrained by traditional datacentre demands for space and power capacity, and which also addresses Chi-X Europe's requirement for a secure location," added Petrina Steele, VP of Business Development Europe for Equinix. "Chi-X Europe will also benefit from our expertise in interconnectivity to potentially further reduce its average round-trip latency, and will take advantage of the direct access cross-connects in our financial hubs to connect with members of our expanding Equinix Financial eXchange community."

With its Financial eXchange solution, Equinix was the first company to launch proximity services for an exchange in Europe. The service facilitates an electronic model for a next generation of financial hubs such as traditional exchanges, alternative venues such as Chi-X Europe, other trading platforms, market data vendors, clearing services and settlement providers. Hundreds of global financial firms and exchanges – including ICAP, The Intercontinental Exchange, Deutsche Borse, Nico Trading, Merrill Lynch, Fortis and Citibank - have already relocated their systems within Equinix's network of Financial eXchange hubs to take advantage of the company's proven proximity capabilities.

Equinix's new London datacentre is the largest of the company's four UK centres and features a purpose-built shell that accommodates two floors of approximately 6,500m<sup>2</sup> each. The centre is built using innovative design conventions, and features a physical infrastructure that is consistent with Equinix's industry-leading standards for high performance security, environmental control and power availability.

~ Ends ~

*NO-compromise datacentres*



### **About Chi-X<sup>®</sup> Europe**

Chi-X Europe Limited, a majority-owned, indirect subsidiary of Instinet Incorporated, is an FSA-authorised securities firm operating as an MTF (Multilateral Trading Facility) for the trading of a wide range of European equities.

Chi-X Europe's low-cost, streamlined model is designed to help participants achieve ultra-low execution, clearing and settlement costs. Benchmark tests showed the Chi-X Europe operating model to be up to 10 times faster\* and significantly less expensive than Europe's traditional equity exchanges. Chi-X Europe disseminates market data to clients directly and via third-party market data vendors at no cost, and off-exchange trade reporting is available for a low monthly fee. For more information, please visit: [www.chi-x.com](http://www.chi-x.com)

\* Based on Instinet Europe Limited's exchange linkages performance measurement statistics for average DMA order messaging in June 2007. These Instinet internal figures are for round-trip latency message acknowledgement based on sending an average number of messages to the exchange system and obtaining a response back to Instinet's system over the course of a normal trading day. They are provided for illustrative purposes only and are not intended to represent an independent performance measure of latency. Market volatility and volume may affect actual performance.

### **About Equinix – [www.eu.equinix.com](http://www.eu.equinix.com)**

Equinix is the leading global provider of network-neutral data centres and interconnection services, offering premium colocation, traffic exchange and outsourced IT infrastructure solutions. Global enterprises, content companies, systems integrators and network service providers look to Equinix Internet Business Exchange (IBX<sup>®</sup>) centres for world-class reliability and network diversity. Equinix IBX centres serve as critical, core hubs for IP networks and Internet operations worldwide. With 39 IBX centres located in 18 strategic markets across North America, Europe and Asia-Pacific, Equinix enables customers to reliably operate their mission-critical infrastructure on a global basis.

### **For further details**

Kerry Jago, Equinix  
T: +44 (0)845 373 2935  
[kerry.jago@eu.equinix.com](mailto:kerry.jago@eu.equinix.com)

*This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; the results of any litigation relating to past stock option grants and practices; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.*

Equinix and IBX are registered trademarks of Equinix, Inc. Internet Business Exchange is a trademark of Equinix, Inc.

*NO-COMPROMISE datacentres*